

## AZ Soccer Association 2020-2021 Budget Proposal

### Income

Total Contributed Income	<b>\$0.00</b>
Fee Income	\$2,255,230.00
Total Other Operating Income	<b><u>\$40,200.00</u></b>
<b>Total Income</b>	<b><u><u>\$2,295,430.00</u></u></b>
<b>Gross Profit</b>	<b>\$2,295,430.00</b>

### Expenses

<b>General &amp; Administrative Expenses</b>	\$0.00
Advertising Expenses	\$6,000.00
Alarm Service for Office	\$500.00
Apparel for Staff, Board & Assoc Network	\$1,000.00
Total Bank & CC Fees	<b>\$10,095.00</b>
Total Communication	<b>\$12,950.00</b>
Community Contributions	\$0.00
Dues/Membership Fees	\$139,750.00
Electric	\$5,000.00
Total Employee Payroll Expenses	<b>\$702,820.00</b>
Total Information Technology Expense	<b>\$9,150.00</b>
<b>Insurance</b>	
Aggregate Deductible	\$110,000.00
Director & Officer Policy	\$7,500.00
Office Policy - Renters/GL	\$600.00
Player Medical & GL	<b><u>\$108,000.00</u></b>
<b>Total Insurance</b>	<b>\$226,100.00</b>
Interest & Finance Charges	\$0.00
License Fees	\$50.00
Meeting Expense	\$2,700.00
Other General Expenses (deleted)	\$0.00
Other Misc Expenses	\$0.00
Postage & Delivery	\$310.00
Printing & Copying	\$4,900.00
Total Professional Fees	<b>\$18,000.00</b>
Rent	\$35,000.00
Total Repairs & Maintenance	<b>\$3,600.00</b>
Small Equipment Purchases	\$0.00
Supplies	\$5,000.00
Travel	\$0.00
Airfare	\$12,900.00
Car Rental	\$3,300.00
Hotels	\$40,350.00
Per Diem/Food & Beverage	\$7,800.00
Total Uber, Mileage, Parking, Fuel	<b><u>\$14,900.00</u></b>

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Total Travel	<u>\$79,250.00</u>
<b>Total General &amp; Administrative Expenses</b>	<b>\$1,262,175.00</b>
<b>Program Expenses</b>	
Awards	\$19,500.00
Entertainment	\$1,000.00
Event Apparel	\$62,650.00
Event Rental Equipment	\$23,200.00
Event Supplies	\$5,100.00
Facility Expenses	\$258,000.00
Food & Beverage	\$25,850.00
Medical	\$0.00
Meeting Expense	\$0.00
Other Event Expenses	\$2,100.00
Registration Fees	\$61,800.00
Team Travel	<u>\$32,000.00</u>
<b>Total Program Expenses</b>	<b>\$491,200.00</b>
<b>Subcontracted Labor</b>	<b>\$48,000.00</b>
Assignor	\$30,000.00
Coaches	\$99,700.00
Referees	\$322,890.00
Security	\$10,000.00
Support/Tournament Staff	\$45,800.00
Trainers	<u>\$45,000.00</u>
<b>Total Subcontracted Labor</b>	<b>\$601,390.00</b>
<b>Total Expenses</b>	<b><u>\$2,354,765.00</u></b>
<b>Net Operating Income</b>	<b>-\$59,335.00</b>
<b>Other Income</b>	
Interest Income	\$1,000.00
<b>Total Other Income</b>	<b>\$1,000.00</b>
<b>Total Other Income</b>	<b><u>\$1,000.00</u></b>
<b>Net Income</b>	<b>-\$58,335.00</b>