

**AZ Soccer Association**  
**BUDGET TEMPLATE**  
 Fiscal Year 2019-2020

	<b>TOTAL</b>
<b>Income</b>	
Contributed Income	0.00
Corporate Sponsorship	0.00
<b>Total Contributed Income</b>	<b>0.00</b>
Education/Clinic Registration Fees	63,315.00
Fee Income	1,995,600.00
<b>Total Other Operating Income</b>	<b>27,500.00</b>
Sales of Product Income	3,000.00
<b>Total Income</b>	<b>2,089,415.00</b>
<b>Gross Profit</b>	<b>2,089,415.00</b>
<b>Expenses</b>	
<b>Total Event, Special Expenses</b>	<b>38,100.00</b>
<b>General &amp; Administrative Expenses</b>	
Advertising Expenses	4,250.00
Apparel for Programs	61,510.00
<b>Total Bank &amp; CC Fees</b>	<b>37,150.00</b>
<b>Total Communication</b>	<b>14,000.00</b>
Community Contributions	9,900.00
Dues/Membership Fees	135,095.00
<b>Total Employee Payroll Expenses</b>	<b>583,820.00</b>
<b>Total Information Technology Expense</b>	<b>9,920.00</b>
<b>Insurance (Aggregate Deductible)</b>	<b>110,000.00</b>
Director & Officer Policy (Clubs)	3,200.00
Office Policy - Renters/GL and D&O Policy	4,200.00
Player Medical & GL	115,000.00
<b>Total Insurance (D&amp;O, Renter, GL)</b>	<b>122,400.00</b>
Meeting Expense	4,250.00
Postage & Delivery	400.00
Printing & Copying	2,100.00
<b>Total Professional Fees</b>	<b>9,600.00</b>
Rent	33,600.00
<b>Total Repairs &amp; Maintenance</b>	<b>5,600.00</b>
Small Equipment Purchases	3,000.00
Supplies	5,150.00
<b>Travel</b>	
Airfare	15,500.00
Car Rental	4,160.00
Hotels	48,200.00
Per Diem/Food & Beverage	13,675.00
Uber, Mileage, Parking, Fuel	26,975.00
<b>Total Travel</b>	<b>108,510.00</b>
Utilities	8,000.00

<b>Total General &amp; Administrative Expenses</b>	<b><u>1,158,255.00</u></b>
<b>Program Expenses</b>	
Event Rental Equipment	23,000.00
Event Supplies	7,300.00
Facility Expenses	215,975.00
Food & Beverage	7,165.00
Other Event Expenses	72,300.00
Team Travel	28,900.00
<b>Total Program Expenses</b>	<b><u>354,640.00</u></b>
<b>Subcontracted Labor</b>	
Assignor	1,000.00
Coaches	114,780.00
Referees	319,100.00
Security	9,950.00
Support/Tournament Staff	46,280.00
Trainers	47,425.00
<b>Total Subcontracted Labor</b>	<b><u>538,535.00</u></b>
<b>Total Expenses</b>	<b><u>2,089,530.00</u></b>
<b>Net Operating Income</b>	<b><u>-115.00</u></b>
<b>Other Income</b>	
Other Income	0.00
Interest Income	1,000.00
<b>Total Other Income</b>	<b><u>1,000.00</u></b>
<b>Total Other Income</b>	<b><u>1,000.00</u></b>
<b>Net Income</b>	<b><u>885.00</u></b>