

## AZ Soccer Association 2021-2022 Budget Proposal

### Income

Total Contributed Income	<b>\$0.00</b>
Fee Income	\$2,258,430.00
Total Other Operating Income	<b><u>\$30,100.00</u></b>
<b>Total Income</b>	<b><u><u>\$2,288,530.00</u></u></b>
Gross Profit	<b>\$2,288,530.00</b>

### Expenses

Total Financial Aid & Grants	<b>\$2,000.00</b>
General & Administrative Expenses	\$0.00
Advertising Expenses	\$0.00
Alarm Service for Office	\$500.00
Apparel for Staff, Board & Assoc Network	\$1,000.00
Total Bank & CC Fees	<b>\$11,150.00</b>
Total Communication	<b>\$14,550.00</b>
Community Contributions	\$0.00
Dues/Membership Fees	\$139,750.00
Electric	\$4,500.00
Total Employee Payroll Expenses	<b>\$760,700.00</b>
Total Information Technology Expense	<b>\$15,420.00</b>
Insurance	
Aggregate Deductible	\$110,000.00
Director & Officer Policy	\$8,660.00
Office Policy - Renters/GL	\$765.00
Player Medical & GL	<b><u>\$113,000.00</u></b>
Total Insurance	<b>\$232,425.00</b>
Interest & Finance Charges	\$0.00
License Fees	\$50.00
Meeting Expense	\$1,900.00
Other General Expenses (deleted)	\$0.00
Other Misc Expenses	\$0.00
Postage & Delivery	\$600.00
Printing & Copying	\$4,900.00
Total Professional Fees	<b>\$25,200.00</b>
Rent	\$36,000.00
Total Repairs & Maintenance	<b>\$5,500.00</b>
Small Equipment Purchases	\$500.00
Supplies	\$4,600.00
Travel	\$0.00
Airfare	\$11,500.00
Car Rental	\$3,700.00
Hotels	\$32,450.00
Per Diem/Food & Beverage	\$10,450.00

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Uber, Mileage, Parking, Fuel	\$15,250.00
Reportable BOD Mileage	\$500.00
<b>Total Uber, Mileage, Parking, Fuel</b>	<b>\$15,750.00</b>
<b>Total Travel</b>	<b>\$73,850.00</b>
<b>Total General &amp; Administrative Expenses</b>	<b>\$1,333,095.00</b>
<b>Program Expenses</b>	
Awards	\$21,250.00
Entertainment	\$0.00
Event Apparel	\$64,500.00
Event Rental Equipment	\$19,000.00
Event Supplies	\$5,000.00
Facility Expenses	\$240,500.00
Food & Beverage	\$26,700.00
Medical	\$0.00
Meeting Expense	\$0.00
Other Event Expenses	\$0.00
Registration Fees	\$60,600.00
Team Travel	\$32,000.00
<b>Total Program Expenses</b>	<b>\$469,550.00</b>
<b>Total Special Event Expenses</b>	<b>\$0.00</b>
<b>Subcontracted Labor</b>	
Assignor	\$26,000.00
Coaches	\$107,700.00
Referees	\$297,990.00
Security	\$8,000.00
Support/Tournament Staff	\$51,550.00
Trainers	\$44,250.00
<b>Total Subcontracted Labor</b>	<b>\$535,490.00</b>
<b>Total Expenses</b>	<b>\$2,340,135.00</b>
<b>Net Operating Income</b>	<b>-\$51,605.00</b>
<b>Other Income</b>	
Other Income	\$0.00
In-Kind Donations	\$0.00
Other Income	\$0.00
Interest Income	\$1,000.00
Other Miscellaneous Income	\$0.00
Realized Gain(loss) on investment	\$0.00
Unrealized Gain(loss) on investment	\$0.00
<b>Total Other Income</b>	<b>\$1,000.00</b>
<b>Total Other Income</b>	<b>\$0.00</b>
<b>Other Expenses</b>	<b>\$0.00</b>
Depreciation	\$0.00

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<b>Federal Taxes Paid on CDs</b>	<b>\$0.00</b>
<b>Investment Fees</b>	<b>\$0.00</b>
<b>Total Other Expenses</b>	<b>\$0.00</b>
<b>Net Other Income</b>	<b><u>\$1,000.00</u></b>
<b>Net Income</b>	<b>-\$50,605.00</b>