

# Arizona Soccer Association

## 2023-2024 Budget

### Proposal

	<b>Total</b>
Income	\$0
Contributed Income	\$0
Contributions - Restricted	\$0
Contributions - Unrestricted	\$0
Donated Services	\$0
<b>Total Contributions - Unrestricted</b>	<b>\$0</b>
Corporate Sponsorship	\$0
Grants Income	\$0
<b>Total Contributed Income</b>	<b>\$0</b>
Fee Income	\$1,900,000
Other Operating Income	\$0
Check Processing Fee	\$0
Fines	\$5,000
Travel Papers	\$3,600
<b>Total Other Operating Income</b>	<b>\$8,600</b>
<b>Total Income</b>	<b>\$1,908,600</b>
<b>Gross Profit</b>	<b>\$1,908,600</b>
Expenses	
Financial Aid & Grants	\$0
Club Support	\$1,000
Scholarships	\$600
<b>Total Financial Aid &amp; Grants</b>	<b>\$1,600</b>
General & Administrative Expenses	
Alarm Service for Office	\$600
Apparel for Staff, Board & Assoc	
Network	\$500
Background Checks/Staff	\$250
<b>Total General &amp; Administrative</b>	
<b>Expenses</b>	<b>\$1,350</b>
Bank & CC Fees	
Bill.com	\$1,900
Monthly Checking SC	\$0
Other Bank Fees	\$360
TSYS Merchant Service Fees	\$44,000

WAB - Bank Fees	\$120
<b>Total Bank &amp; CC Fees</b>	<b>\$46,380</b>
Communication	
Cell Phone	\$6,000
Teleconference	\$400
Telephone	\$7,700
<b>Total Communication</b>	<b>\$14,100</b>
<b>Dues/Membership Fees</b>	<b>\$95,000</b>
Employee Payroll Expenses	
Employee Benefits	\$80,000
Payroll Processing Fee	\$2,800
Payroll Taxes-Employer's Contribution	\$45,000
Salaries & Wages	\$570,000
Worker's Comp	\$2,500
<b>Total Employee Payroll Expenses</b>	<b>\$700,300</b>
IT Support	\$18,200
Cable TV	\$0
Internet	\$3,900
Software Subscriptions	\$15,000
Web Site	\$3,500
<b>Total Information Technology Expense</b>	<b>\$40,600</b>
Insurance	
Aggregate Deductible	\$25,000
Director & Officer Policy	\$7,500
Office Policy - Renters/GL	\$2,000
Player Medical & GL	\$100,000
<b>Total Insurance</b>	<b>\$134,500</b>
Professional Fees	
Accounting	\$17,700
Legal	\$6,000
Marketing and Communications	\$36,000
<b>Total Professional Fees</b>	<b>\$59,700</b>
Rent	\$41,000
Auto	\$1,000
Electric	\$5,400
Office Cleaning	\$6,000
<b>Total Rent, Office and Auto Expenses</b>	<b>\$53,400</b>
Small Equipment Purchases	\$1,950

Supplies	\$5,000
<b>Total Small Equipment &amp; Supplies</b>	<b>\$6,950</b>
License Fees	\$70
Other Misc Expenses	\$1,245
Postage & Delivery	\$500
Printing & Copying	\$7,500
<b>Total Other Expenses</b>	<b>\$9,315</b>
Travel	
Airfare	\$12,000
Car Rental	\$3,000
Hotels	\$35,000
Per Diem/Food & Beverage	\$11,000
Uber, Mileage, Parking, Fuel	\$7,500
Reportable BOD Mileage	\$500
<b>Total Uber, Mileage, Parking, Fuel</b>	<b>\$8,000</b>
<b>Total Travel</b>	<b>\$69,000</b>
<b>Total General &amp; Administrative Expenses</b>	<b>\$1,240,195</b>
Program Expenses	
Awards	\$12,500
Entertainment	\$1,000
Event Apparel	\$70,000
Event Rental Equipment	\$22,500
Event Supplies	\$7,000
Facility Expenses	\$165,000
Food & Beverage	\$20,000
Meeting Expense	\$600
Other Event Expenses	\$1,600
Registration Fees	\$44,000
Team Travel	\$28,000
<b>Total Program Expenses</b>	<b>\$372,200</b>
Subcontracted Labor	
Assignor	\$20,000
Coaches	\$100,000
Referees	\$140,000
Security	\$5,000
Support/Tournament Staff	\$50,000
Trainers	\$40,000
<b>Total Subcontracted Labor</b>	<b>\$355,000</b>
<b>Total Expenses</b>	<b>\$1,967,395</b>
<b>Net Operating Income</b>	

Other Income	\$0
In-Kind Donations	\$0
Other Income	\$0
Interest Income	\$0
Other Miscellaneous Income	\$0
Realized Gain(loss) on investment	\$0
Royalties	\$2,000
Unrealized Gain(loss) on investment	\$0
<b>Total Other Income</b>	<b>\$2,000</b>
<b>Total Other Income</b>	<b>\$2,000</b>
Other Expenses	\$0
Depreciation	\$0
In-Kind Expenses	\$0
Interest Paid	\$0
Investment Fees	\$0
<b>Total Other Expenses</b>	<b>\$0</b>
<b>Net Other Income</b>	<b>\$2,000</b>
<b>Net Income</b>	<b>(\$56,795)</b>