



<b>Arizona Soccer Association</b>	
<b>2024-2025 Budget Proposal</b>	
Income	\$0.00
Contributed Income	\$0.00
Contributions - Restricted	\$0.00
Contributions - Unrestricted	\$0.00
Donated Services	\$0.00
<b>Total Contributions - Unrestricted</b>	<b>\$0.00</b>
Corporate Sponsorship	\$0.00
Grants Income	\$0.00
<b>Total Contributed Income</b>	<b>\$0.00</b>
Fee Income	\$1,950,000.00
Other Operating Income	\$0.00
Check Processing Fee	\$0.00
Fines	\$7,500.00
Travel Papers	\$3,600.00
<b>Total Other Operating Income</b>	<b>\$11,100.00</b>
<b>Total Income</b>	<b>\$1,961,100.00</b>
<b>Gross Profit</b>	<b>\$1,961,100.00</b>
Expenses	
Financial Aid & Grants	\$0.00
Club Support	\$1,000.00
Scholarships	\$600.00
<b>Total Financial Aid &amp; Grants</b>	<b>\$1,600.00</b>
General & Administrative Expenses	
Alarm Service for Office	\$600.00
Apparel for Staff, Board & Assoc Network	\$500.00
Background Checks/Staff	\$250.00
<b>Total General &amp; Administrative Expenses</b>	<b>\$1,350.00</b>
Bank & CC Fees	
Bill.com	\$1,900.00
Monthly Checking SC	\$0.00
Other Bank Fees	\$360.00



TSYS Merchant Service Fees	\$44,000.00
WAB - Bank Fees	\$120.00
<b>Total Bank &amp; CC Fees</b>	<b>\$46,380.00</b>
Communication	
Cell Phone	\$6,000.00
Teleconference	\$400.00
Telephone	\$7,700.00
<b>Total Communication</b>	<b>\$14,100.00</b>
<b>Dues/Membership Fees</b>	<b>\$95,000.00</b>
Employee Payroll Expenses	
Employee Benefits	\$80,000.00
Payroll Processing Fee	\$2,800.00
Payroll Taxes-Employer's Contribution	\$45,000.00
Salaries & Wages	\$580,000.00
Worker's Comp	\$2,500.00
<b>Total Employee Payroll Expenses</b>	<b>\$710,300.00</b>
IT Support	\$18,000.00
Cable TV	\$0.00
Internet	\$3,900.00
Software Subscriptions	\$15,000.00
Web Site	\$3,500.00
<b>Total Information Technology Expense</b>	<b>\$40,400.00</b>
Insurance	
Aggregate Deductible	\$25,000.00
Director & Officer Policy	\$7,500.00
Office Policy - Renters/GL	\$2,000.00
Player Medical & GL	\$100,000.00
<b>Total Insurance</b>	<b>\$134,500.00</b>
Professional Fees	
Accounting	\$17,700.00
Legal	\$6,000.00
Marketing and Communications	\$36,000.00
<b>Total Professional Fees</b>	<b>\$59,700.00</b>
Rent	\$45,000.00
Auto	\$1,000.00
Electric	\$5,400.00



Office Cleaning	\$6,000.00
<b>Total Rent, Office and Auto Expenses</b>	<b>\$57,400.00</b>
Small Equipment Purchases	\$1,950.00
Supplies	\$5,000.00
<b>Total Small Equipment &amp; Supplies</b>	<b>\$6,950.00</b>
License Fees	\$70.00
Other Misc Expenses	\$1,245.00
Postage & Delivery	\$500.00
Printing & Copying	\$5,000.00
<b>Total Other Expenses</b>	<b>\$6,815.00</b>
Travel	
Airfare	\$11,000.00
Car Rental	\$3,000.00
Hotels	\$30,000.00
Per Diem/Food & Beverage	\$15,000.00
Uber, Mileage, Parking, Fuel	\$9,000.00
Reportable BOD Mileage	\$500.00
<b>Total Uber, Mileage, Parking, Fuel</b>	<b>\$9,500.00</b>
<b>Total Travel</b>	<b>\$68,500.00</b>
<b>Total General &amp; Administrative Expenses</b>	<b>\$1,252,495.00</b>
Program Expenses	
Awards	\$12,500.00
Entertainment	\$1,000.00
Event Apparel	\$70,000.00
Event Rental Equipment	\$22,500.00
Event Supplies	\$7,000.00
Facility Expenses	\$170,000.00
Food & Beverage	\$20,000.00
Meeting Expense	\$600.00
Other Event Expenses	\$1,600.00
Registration Fees	\$44,000.00
Team Travel	\$28,000.00
<b>Total Program Expenses</b>	<b>\$377,200.00</b>
Subcontracted Labor	
Assignor	\$20,000.00
Coaches	\$100,000.00
Referees	\$160,000.00
Security	\$5,000.00



Support/Tournament Staff	\$42,500.00
Trainers	\$45,000.00
<b>Total Subcontracted Labor</b>	<b>\$372,500.00</b>
<b>Total Expenses</b>	<b>\$2,002,195.00</b>
<b>Net Operating Income</b>	
Other Income	\$0.00
In-Kind Donations	\$0.00
Other Income	\$0.00
Interest Income	\$0.00
Other Miscellaneous Income	\$0.00
Realized Gain(loss) on investment	\$0.00
Royalties	\$2,000.00
Unrealized Gain(loss) on investment	\$0.00
<b>Total Other Income</b>	<b>\$2,000.00</b>
<b>Total Other Income</b>	<b>\$2,000.00</b>
Other Expenses	\$0.00
Depreciation	\$0.00
In-Kind Expenses	\$0.00
Interest Paid	\$0.00
Investment Fees	\$0.00
<b>Total Other Expenses</b>	<b>\$0.00</b>
<b>Net Other Income</b>	<b>\$2,000.00</b>
<b>Net Income</b>	<b>(\$39,095.00)</b>