

AZ Soccer Association Proposed 26-27 Budget

	Proposed Budget New
Income	
Contributed Income	
Contributions - Unrestricted	32,500.00
Corporate Sponsorship	-
Grants Income	
Total Contributed Income	32,500.00
Fee Income	-
Club Tournament	65,000.00
Coaching	175,000.00
Cups	585,000.00
League Fees	835,000.00
ODP	335,000.00
Registration Fees Income	820,000.00
Total Fee Income	2,815,000.00
Other Operating Income Stay and Play and ODP Host	\$50,000
Advertising Income	500.00
Background Checks/Clubs Income	90,000.00
Commission Income DC and E64 fees	305,000.00
Fines	17,500.00
Travel Papers	5,000.00
Total Other Operating Income	468,000.00
Sales of Product Income	
Total Income	3,315,500.00
Cost of Goods Sold	
Background Checks/Clubs - COGS	85,000.00
Total Cost of Goods Sold	85,000.00
Gross Profit	3,230,500.00
Expenses	
Financial Aid & Grants	
Club Support	1,000.00
Donation	
Donation to Individual - Cash	
Scholarships	200.00
Total Donation to Individual - Cash	200.00
Total Donation	200.00
Total Financial Aid & Grants	1,200.00
General & Administrative Expenses	
Apparel for Staff, Board & Assoc Network	1,000.00
Auto	-
Background Checks/Staff	250.00
Bank & CC Fees	

Bill.com	1,300.00
Capital One CC fees	100.00
Other Bank Fees	300.00
TSYS Merchant Service Fees	85,000.00
WAB- Bank Fees	120.00
Total Bank & CC Fees	86,820.00
Communication	
Cell Phone	4,500.00
Teleconference	200.00
Telephone	9,000.00
Total Communication	13,700.00
Dues/Membership Fees	170,000.00
Employee Payroll Expenses	
Employee Benefits	95,000.00
Payroll Processing Fee	4,500.00
Payroll Taxes-Employer's Contribution	60,000.00
Retirement Plan	25,000.00
Retirement Plan Fees	4,300.00
Total Retirement Plan	29,300.00
Salaries & Wages	790,000.00
ODP Hosted Offset	
Total Salaries & Wages	790,000.00
Worker's Comp	3,000.00
Total Employee Payroll Expenses	981,800.00
General Admin Facility	
Alarm Service for Office	-
Electric	-
Office Cleaning	-
Pest Control	-
Rent	35,000.00
Water	
Total General Admin Facility	35,000.00
Information Technology Expense	
Internet stipend	6,000.00
Software Subscriptions	21,000.00
Web Site	1,500.00
Total Information Technology Expense	28,500.00
Insurance	
Aggregate Deductible Expense	50,000.00
Auto Policy- Truck & Trailer	5,160.00
Director & Officer Policy	4,500.00
Director & Officer Policy-Clubs	6,500.00
Inland Marine Insurance	
Office Policy - Renters/GL	1,200.00
Player Medical & GL	150,000.00
Total Insurance	217,360.00
License Fees	70.00

Meeting Expense	25,000.00
Other Misc Expenses	
Other Business Expenses	500.00
Total Other Misc Expenses	500.00
Postage & Delivery	1,800.00
Printing & Copying	7,000.00
Professional Fees	
Accounting	25,000.00
IT Support	18,000.00
Legal	1,500.00
Marketing & Communications	48,000.00
Other Professional Fees	10,000.00
Total Professional Fees	102,500.00
Reimbursement Clearing	
Small Equipment Purchases (Under \$2500)	2,000.00
Supplies	5,000.00
Travel	
Airfare	25,000.00
Car Rental	9,000.00
Hotels	45,000.00
Out of Town/Food & Beverage	
Per Diem/Food & Beverage	6,000.00
Per Diem/Travel	
Uber, Mileage, Parking, Fuel	10,000.00
Reportable BOD Mileage	100.00
Total Uber, Mileage, Parking, Fuel	10,100.00
Total Travel	95,100.00
Total General & Administrative Expenses	1,773,400.00
Program Expenses	
Awards	25,000.00
Entertainment	1,000.00
Event Apparel	90,000.00
Event Rental Equipment	55,000.00
Event Supplies	35,000.00
Facility Expenses	400,000.00
Food & Beverage	55,000.00
Other Event Expenses	20,000.00
Registration Fees	110,000.00
Team Travel/USYS NL Fee \$200 a team	26,000.00
Total Program Expenses	817,000.00
Subcontracted Labor	
Assignor	30,000.00
Coaches	125,000.00
Referees	360,000.00
Security	13,000.00
Support/Tournament Staff	60,000.00
Trainers	110,000.00

Total Subcontracted Labor	698,000.00
Total Expenses	3,289,600.00
Net Operating Income	(59,100.00)
Other Income	
In-Kind Donations	
Other Income	
Interest Income	
ODP Hosted Activity	
ODP Hosted In-Flows	
ODP Hosted Out-Flows	
Total ODP Hosted Activity	-
Other Miscellaneous Income	
Realized Gain(loss) on invstestment	
Royalties	-
Unrealized Gain(loss) on investment	
Total Other Income	-
Total Other Income	-
Other Expenses	
Depreciation	
Investment Fees	
Total Other Expenses	-
Net Other Income	-
Net Income	(59,100.00)

